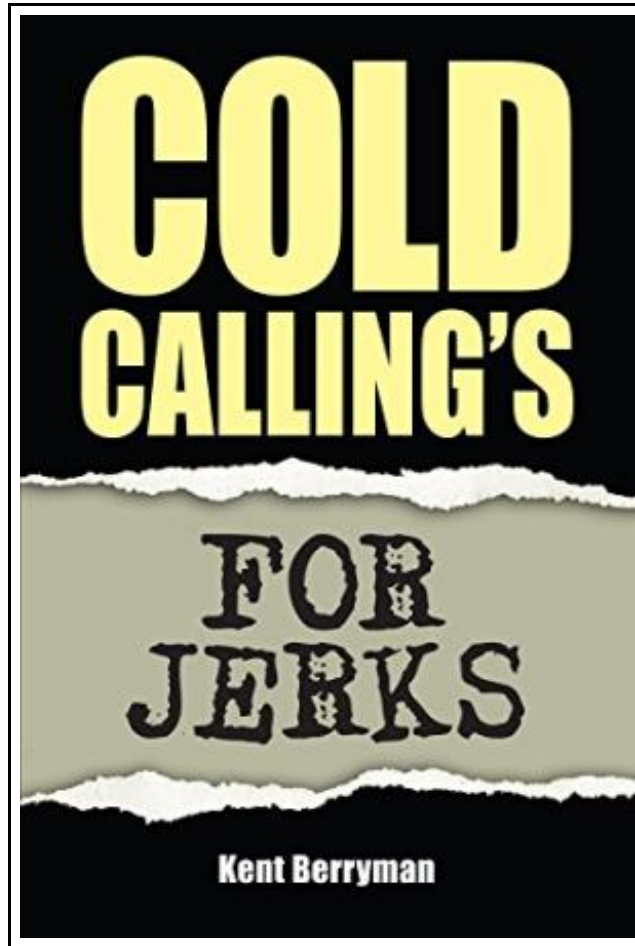


Cold Callings For Jerks



Filesize: 5.51 MB

Reviews

A brand new e-book with an all new perspective. It typically fails to cost an excessive amount of. I am effortlessly can get a satisfaction of reading a composed book.
(Turner Bayer)

COLD CALLINGS FOR JERKS



AuthorHouse. Paperback. Book Condition: New. Paperback. 120 pages. Dimensions: 8.9in. x 6.0in. x 0.5in. This book is designed for old pros, as well as, young upstarts. According to the U. S. Governments National Occupational Employment Statistics, there are over nine and a half million of us (salespeople) in America alone. Guess what Our numbers are growing, too. Let me be the first to congratulate you on your career choice. Youre in the greatest profession in the world. No other career comes with such opportunity for wealth and satisfaction (notice I did not include the word prestige). Along with all the money and fun, you also get to enjoy all the animosity, distrust and downright dislike from the engineers, service people and technicians who work with you. These same people think youre overpaid because all you do all day is play golf and try to figure out where youre going to eat lunch. Everyone in the organization is jealous of what you do. Plus, they all think they could do your job. People see sales as glamorous. Deep down inside though, they know they cant do your job. They freeze up when they get in front of people. They couldnt stand the thought of having their paycheck based on how much money they brought in for the corporation this week. They want to clock in and out at a certain time. A career in sales is truly a labor of love. It can be the most stressful, frustrating and aggravating job youll ever do. But, it can also be the most rewarding, too. What other occupation (other than professional sports) is based on whether you win or lose Its results that matter. Your year-end evaluations are based on objective goals, not subjective ones. I dont know about you, but thats what I...



[Read Cold Callings For Jerks Online](#)



[Download PDF Cold Callings For Jerks](#)

You May Also Like



DK Readers Animal Hospital Level 2 Beginning to Read Alone

DK CHILDREN. Paperback. Book Condition: New. Paperback. 32 pages. Dimensions: 8.9in. x 5.8in. x 0.1in. This Level 2 book is appropriate for children who are beginning to read alone. When Jack and Luke take an injured...

[Save Document »](#)



Lans Plant Readers Clubhouse Level 1

Barron's Educational Series. Paperback. Book Condition: New. Paperback. 24 pages. Dimensions: 8.9in. x 5.7in. x 0.3in. This is volume six, Reading Level 1, in a comprehensive program (Levels 1 and 2) for beginning readers. Two nine-book sets...

[Save Document »](#)



DK Readers Invaders From Outer Space Level 3 Reading Alone

DK CHILDREN. Paperback. Book Condition: New. Paperback. 48 pages. Dimensions: 8.9in. x 5.9in. x 0.1in. Are aliens from other planets visiting Earth? Read these amazing stories of alien encounters -- and make up your own mind!...

[Save Document »](#)



DK Readers Duckling Days

DK CHILDREN. Paperback. Book Condition: New. Paperback. 32 pages. Dimensions: 8.9in. x 5.9in. x 0.2in. This Level 1 book is appropriate for children who are just beginning to read. Six ducklings follow mother duck everywhere. One...

[Save Document »](#)



The Well-Trained Mind: A Guide to Classical Education at Home (Hardback)

WW Norton Co, United States, 2016. Hardback. Book Condition: New. 4th Revised edition. 244 x 165 mm. Language: English . Brand New Book. The Well-Trained Mind will instruct you, step by step, on how to...

[Save Document »](#)